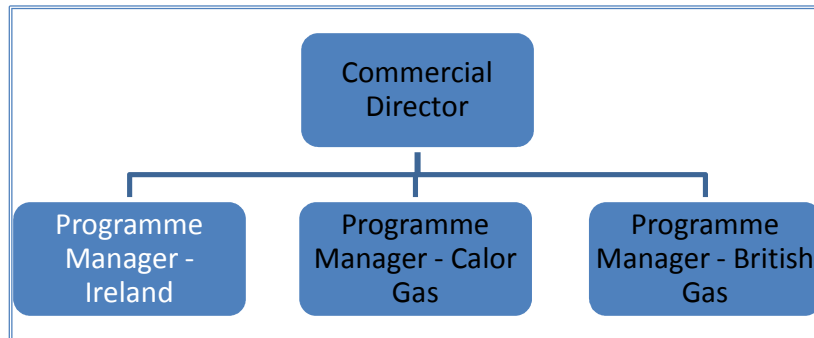


Job Description

Job Title:	Programme Manager (Ireland)
Reports to:	Commercial Director
Based:	Ireland (Cork or Dublin)
Direct reports:	Management of technical and administrative support in line with development of Irish office
Budgetary Responsibility:	Management and reporting of the programme budget (approx €2m funding and potentially €10m's in product sales)

Organogram:



Candidate Profile

You will be a respected, professional engineer with proven experience of bringing new engineered products to market and a strong knowledge of the residential heating industry in Ireland. With strong project management skills, your career to date will emphasise successful product launches within a world class manufacturing environment.

Purpose of the Job:

To establish and manage an Ireland office to deliver customer programmes to time, cost and quality by defining detailed programme plans, liaising with internal resources to ensure milestones are met, acting as a first point of contact with the customer, and undertaking all relevant activities to ensure successful product launch.

Key Accountabilities:

- Create detailed implementation plans for the in-market activities of the complete product-to-market programmes identifying areas the critical path and key dependencies of such programmes, ensuring that such plans are in line with the product development programmes.
- Manage various stakeholders, including those within the external customer organisation as well as internally within Ceres Power across engineering, technology, manufacturing, supply chain management, commercial and finance functions. Includes ownership of the day-to-day interface with the customer.
- Manage of risk within the programme, identifying the major risk drivers, their potential likelihood and impact, and implementing necessary mitigation measures. This includes maintenance of an overall risk register.

- Manage programme quality within the organisation's quality framework, to ensure outcomes meet customer requirements.
- Agree a suitable resource plan for the programme with functional leaders within the business, ensuring the functional leaders fill any necessary skills or resource gaps.
- Manage any customisation of the product to ensure it is compatible with local requirements.
- Create in-territory logistics to enable product to be delivered to customer premises in conjunction with necessary components for a complete installation.
- Operate the Company's reporting framework to ensure all stakeholders receive the appropriate level and frequency of information on programme status, and the generation of regular management reports.
- Manage programme cost through monitoring of internal and external spend to establish (a) cost vs. plan (b) cost to complete (c) cost reduction measures needed to meet plan.
- Co-ordinate programme Stage-gate Reviews, involving preparation of material and co-ordination of evidence from other functions as needed.
- Provide in-field support and management of trial, launch and post launch phases, working with Ceres Power engineering staff to resolve concerns.

Knowledge, Skills and Experience

Required:

- Degree qualified, likely to be in mechanical engineering or similar technical field.
- Experience of bringing new engineered products to market, ideally in automotive or consumer durables.
- Exceptional planning and project management skills within a global manufacturing environment
- Strong communications skills with demonstrable experience of relationship building at all levels.
- Knowledge of the residential heating industry in Ireland.
- Extensive experience in similar programme manager role (s).

Internal and External Relationships:

Internal

- Regular contact with Ceres Internal Programmes department to assign sufficient resource and achieve programme deliverables.
- Close working relationship with Technical and Support departments to coordinate programme activities.
- Regular reporting of programme activities to Board executives

External

- Ceres Power representative to client stakeholders on all issues relating to programme delivery.

Remuneration

The ideal candidate will receive a competitive salary, together with a benefits package including excellent contributory pension, competitive bonus structure, ShareSave scheme, life insurance and childcare voucher scheme.

To apply

Please send a full CV detailing relevant experience together with details of current remuneration package to: recruitment@cerespower.com or Ceres Power Ltd, Unit 18 Denvale Trade Park, Haslett Avenue East, Crawley, West Sussex, RH10 1SS www.cerespower.com.